



BikeCo, LLC
1536 N. American St.
Philadelphia, PA 19122
215-824-3854

Job Description: Independent Sales Rep

BikeCo is looking for Independent Sales Representatives in multiple territories to represent our portfolio of bike brands to include, Fuji, Breezer, SE and Tuesday. Available territories are:

- GA, SC, NC, TN
- MN, WI, IA, IL

Responsibilities/ Accountabilities:

- Develop new and existing accounts within your assigned territory
- Build extensive product knowledge of BikeCo's distributed brands, Fuji, SE, Tuesday, Breezer, and Kestrel
- Travel within assigned territory for regular sales call with BikeCo dealer base
- Monitor accounts receivables and proactively work with dealers and BikeCo accounting to resolve past due balances and credit issues

Requirements:

- 3+ years outside sales experience within the bicycle or outdoor industry preferred
- Knowledge of Microsoft Office Applications
- Exceptional verbal and written communication skills
- Friendly, well-spoken, and sales-driven
- Outstanding customer service skills
- Excellent time management skills
- Ability to travel within assigned territory and to industry events as needed
- Must live within the core of the territory you are representing
- Love for cycling and knowledge of the mechanics of a bicycle is a plus but not required

Compensation:

This is a 100% commission position. BikeCo offers competitive commission rates and pays commission when orders are invoiced and shipped to dealers.

EXCLUSIVE DISTRIBUTOR OF:

Fuji Bikes — SE Bikes — Kestrel Bicycles — Breezer Bikes — Tuesday Cycles